



Build your Career

Join our team of Professionals

About our Company

We are coming to the start of a brand new year!! **Are you considering a change or an opportunity to grow into a leadership position?**

Located in the Greater Toronto Area, **Hearing Solutions** is independently owned and operated, award winning company that has been in business since 1996. We are currently recruiting an **experienced Audiologist or Hearing Instrument Specialist**. We succeed at Hearing Solutions by creating an experience for our patients, in large part, because of the way we support and develop our professionals.

Each of Hearing Solutions clinics are staffed and equipped to provide complete **hearing evaluations** as well as comprehensive and **professional hearing aid fittings**.

In addition to state-of-the-art equipment and the latest technologies in hearing aids, Hearing Solutions staff includes registered dispensing Audiologists and Hearing Instrument Specialists.

With **20 hearing clinics** in the Greater Toronto Area including **downtown Toronto, Midtown, Brampton, Etobicoke, North York, Pickering, Oakville, Scarborough, Thornhill and Hamilton**, Hearing Solutions has been voted "Best Hearing Clinic" for over 15 years!

What We Believe

We believe in Hearing Solutions. We believe in our team and we believe in our patients. We believe that **everything matters**. We believe in our mission and our vision. We believe in going beyond the status quo, always growing and improving. We believe in pushing ourselves to do things better and at times doing things differently. We believe in doing what's right, even when no one is looking. We believe in igniting emotional attachments with patients. We believe that good is the enemy of GREAT. We believe in continually pursuing personal and professional development, we attend to the details, we seek first to understand then to be understood, and most importantly... we serve with passion, purpose, and excellence. We believe all of this starts with attitude and **attitude is a choice**.



Job Description

Are you still growing in your current position?

Is your goal to build long-term relationships with your patients and enjoy making a high income doing it?

Do you want to be part of a team where you are valued and appreciated?

Is the latest in equipment and methodologies important to you?

Are you interested in a competitive compensation package?

Our Team

The people we work with do not embrace the status quo. We constantly drive innovation and embrace change. Our attitude and actions have great potential to make patients feel something; delighted. Special. Proud. Grateful. Connected. Our Client Care Coordinators (CCC) undergo an intensive screening process involving personality profile assessments which include emotional and intelligent assessments to ensure we start with the right fits for our business. Each CCC receives regular phone support to ensure that they are maximizing every opportunity to get people in the door so that you have the opportunity to lift the burden of hearing impairment.

Our leadership team is comprised of highly engaged individuals who are dedicated to coaching our entire clinical staff not only on issues relating to hearing loss, but testing and fitting techniques, how to overcome patient objections and their denial of their hearing loss, and methodologies for improving hearing aid performance.

We operate with a competitive and aggressive marketing plan that includes, direct mail, newspaper inserts, and internet. All of our marketing decisions are based on empirical evidence, careful study and market analysis.



Qualifications

License in audiology or eligible for licensure. (Applicable CASLPO & ADP)

Key Competencies:

- Strong relationship building and counseling skills
- Receptivity and adaptability to change
- Results oriented
- Ability to work independently and interpedently
- High initiative; creative contributor
- Prioritizing, planning an organization
- Multi-tasking with disciplined time managements
- Analytical; attention to detail; follow through
- Proactive customer approach; patience/listening
- Persuasive negotiating skills to influence outcomes
- Professional written & verbal communication
- Dynamic presentation skills

If this request for talent sounds like you we encourage you to apply via email at audiology@hearingsolutions.ca. All inquiries are kept confidential.