Do you thrive on autonomy, work diversity, and the opportunity to work at your own pace?

Build sales as a **Key Account Field Sales Representative** with a global industry leader.

**The Employer**

As the Canadian division of the world’s leading manufacturer of hearing aids, **GN ReSound** has grown exceptionally fast and become an “employer of choice” due to its quality team, an agile corporate culture, and an empowering, positive work environment that encourages new ideas.

The company sells its innovative solutions through private and public sector hearing clinics, audiologists, ear-nose-throat specialists, and hospitals.

**The Opportunity**

As the main point of contact for all locations for a major key account, the successful candidate will achieve hearing aid sales growth while building and maintaining strong customer relationships.

You will work with a passionate national team, train customers, and make presentations on product and industry innovations on an on-going basis.

You will earn a competitive salary and attainable bonuses while enjoying a car allowance, mileage reimbursement and a comprehensive benefits package.

**Requirements**

* Audiology degree or Hearing Aid Dispenser license.
* Strong experience with digital hearing instruments and previous work experience within the hearing aid industry.
* Experience in a clinical environment.
* Sales experience would be considered an asset.

**The successful candidate will:**

* Have strong verbal, presentation and written communication skills;
* Havethe ability to clearly convey information and ideas through a variety of forms to individuals and groups in an engaging and effective manner.
* Be proactive and nurture customer loyalty by meeting their needs;
* Be innovative and generate creative solutions to work situations;
* Be available for extensive travel to all key account locations by air and auto. Major cities of travel include Vancouver, Edmonton, Calgary, Toronto and Halifax.
* Maintain good standing with the professional regulatory body, including Continuing Education Units, and stay current with technology and market trends.

This is your chance for a prosperous career with an established and growing industry leader. Apply today and please respect our hiring processes: no direct-to-employer submissions.

Please email your resumes to ljakobsons@cobblestonepath.com.

ABOUT COBBLESTONE HUMAN CAPITAL

With proven expertise in recruiting, HR and career management, we provide companies and individuals with the tools, knowledge, experience and support that drives their success. Visit us at www.cobblestonepath.com