

Hear.com - Simply Good Hearing Inc.

Senior Solution Manager Audiology Innovation (NOC 0014) | Toronto, Ontario

Permanent, Full Time

Business Address: 511 King Street, Suite 301 Toronto ON M5V 1K4

Hours of work: 40 hours a week

Salary: \$195,000.00 to \$210,000.00

Benefits: Extended Health Care, Dental Care, Short- and Long-Term Disability, Pension Plan

hear.com, the leading innovator in providing modern hearing health care, is looking for driven individuals to join our Canadian team. We use the most advanced online marketing technologies, free high quality phone consultations and a strong service-orientation. Our mission is to bring cutting edge medical technology to hearing impaired people all over the world by transforming the perception of hearing aids from an indiscrete disability solution to a sleek & modern communication device.

hear.com is looking for a Senior Solution Manager Audiology Innovation who wants to jump in head-first and help build a global market leader experiencing explosive growth. You will contribute directly to the unprecedented growth of our company by developing and executing new approaches to reach more customers in more efficient ways. You have direct responsibility for driving innovation on retail and product level, for developing and leading your team and for further accelerating our success as a truly international company.

Responsibilities:

- Identify business ideas and generate new business approaches to expand the hearing care market in North America
- Refine our highly scalable business system to drive sales, optimize operations, harmonize product and service management
- Define commercial pilot projects for rapid testing, optimization and scaling of system improvements
- Build and lead a cross-functional team to drive execution of pilot projects in selected test markets
- Contribute to the professional scaling of successful pilot projects to expand our audiology business

Requirements:

- Hold a Master's Degree in Audiology with global experience in developing and driving new hearing care solutions in multiple customer segments
- Hold at least a Bachelor's degree in Business Administration
- Have minimum 10 years of experience in hearing care retail and product management
- Have a track-record of working for leading hearing aid manufacturers or retailers
- Love taking the customer perspective. Always. Without compromise.
- Having a background with hearing impaired individuals or being hearing impaired yourself is an asset in our goal to improve people's everyday lives with modern hearing solutions
- Have a flair for communicating technical information clearly, accurately and concisely over the phone

- Hands-on mentality and performance-oriented experience in sales
- Must be well structured and self-organized

Why hear.com?

- Play a key role in disrupting the hearing aid market
- Innovate and collaborate alongside an international team of experts
- Energetic, fast-paced environment based on flat hierarchies
- Invigorating team spirit: We enjoy being together both in & out of the office
- Competitive salary and benefits package as well as regular team events

Interested candidates should forward their resumes to:

hr-ca@hear.com

We appreciate your interest, however only those selected for an interview will be contacted.

hear.com is also committed to providing accommodations for people with disabilities. If you require an accommodation, we will work with you to meet your needs.