

Oticon Canada is looking for **Audiology Trainers** in the following cities; Vancouver, Edmonton, Calgary, Winnipeg, GTA, Ottawa and Halifax.

The position focuses on providing product training for a specific geographical area of the Company. To provide exceptional customer service and represent the Company to the customer in an exemplary and professional manner.

In this role you will:

- Representative for a specified territory/geographical region responsible for product training and audiological support
- Product training with hearing clinics, hospitals, pediatric and educational accounts
- Supporting the Business Development Managers with training, communications and technical support
- Training and support for key events (open houses, conferences, workshops, etc.)
- Work collectively with our in-house Audiology team and Inside Sales to provide training tools and audiological services to customers
- Build and maintain long-term relationships with customers such as dispensers, audiologists, and speech/language pathologists to leverage additional opportunities.
- Responsible for preparing and conducting technical presentations and demonstrations
- Travel to customers and potential customers' facilities within the territory, nationally and internationally
- Provide a high level of customer service to ensure customer satisfaction with the Company's products and services.
- Communicate customer requirements/complaints and request support from other departments as necessary to assist in achieving established objectives.
- Assist in developing and maintaining a territory coverage plan which defines the type of support and frequency of customer contact required to meet territory goals.
- Recommend to the Company areas of future growth potential such as new market strategies, etc.
- Assure that activities in the territory comply with the Company's policies and procedures.
- Work with the Marketing team to represent the Company at various conferences, seminars, workshop development and presentation, and trade shows when appropriate.

Here's Who We're Looking For:

Audiology Trainer:

- Master's degree in Audiology
- 1-3 years' experience working in a clinical location dispensing hearing aids
- Able to travel within the territory provided with some national and international travel
- Excellent verbal and written communication skills and interpersonal skills
- Excellent presentation, negotiation, and organizational skills with technical aptitude.
- Ability to represent the Company in a professional and courteous manner.
- Must own a reliable late model vehicle (maximum 6 years old) in good condition as the role is eligible for a car allowance to accommodate this.

Why Should You Work With Us?

- Worldwide and Canadian leader in hearing health care
- Competitive Salary with annual reviews
- Excellent medical benefits including dental, vision and health, Employee Assistance Program
- Fitness / Exercise spending account
- Group RRSP plan
- 3 weeks' vacation | 4 weeks' after 2 years
- Team valued organization
- State of the art facility, career development programs and a fun social atmosphere

Interested? Please contact Melissa Bautista at melissab@hirepower.ca in complete confidence. We look forward to hearing from you

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