

The logo consists of the letters 'GN' in a bold, sans-serif font, followed by the words 'Advanced Science' in a lighter, sans-serif font. Below the text is a horizontal line that is dotted on the left and solid on the right.

GN Advanced Science

In pursuit of the *transparent* hearing experience

# Connected Audiology

...and the changing hearing healthcare landscape

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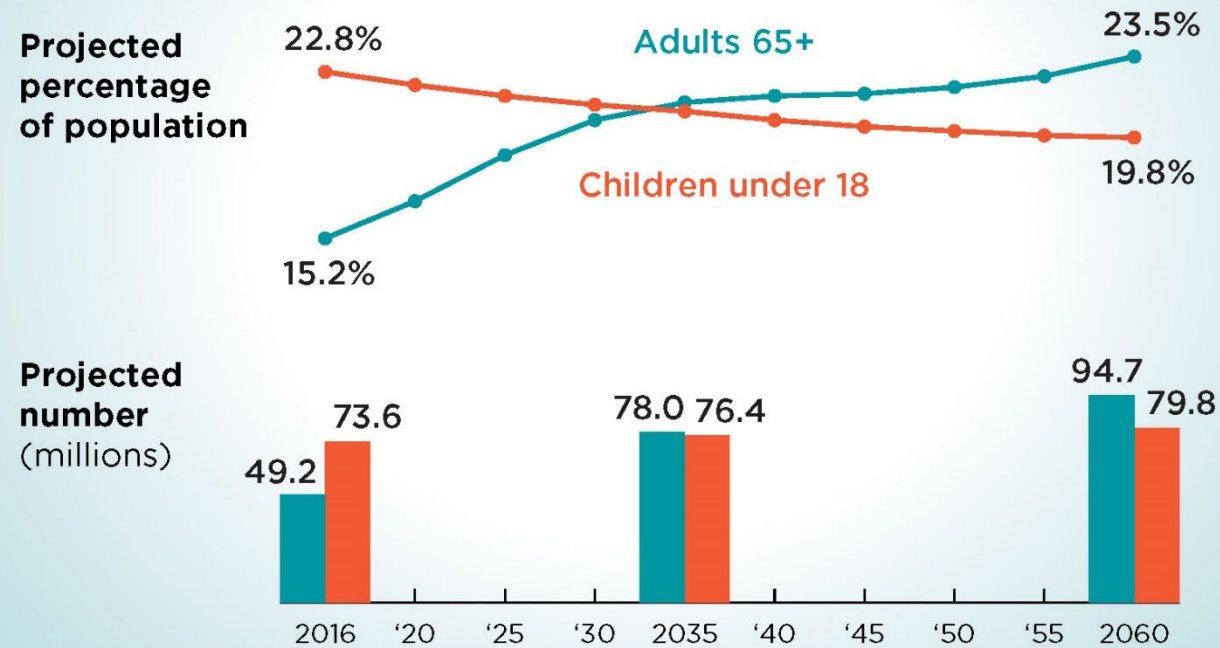


# At the crossroads



- Aging population

## For the First Time in U.S. History Older Adults Are Projected to Outnumber Children by 2035

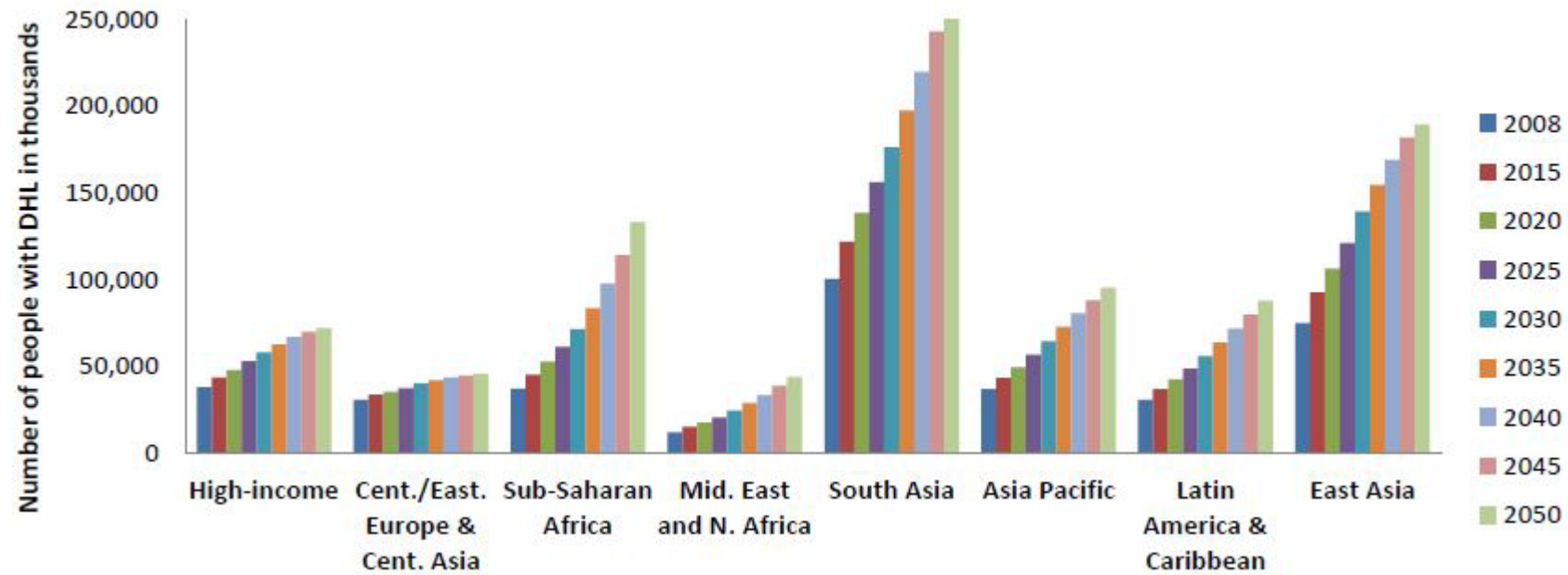


Note: 2016 data are estimates not projections.

<https://www.census.gov/programs-surveys/popproj.html>

DHL = Disabling Hearing Loss (defined as hearing thresholds greater than 40 dB (HL?) in the better ear for adults)

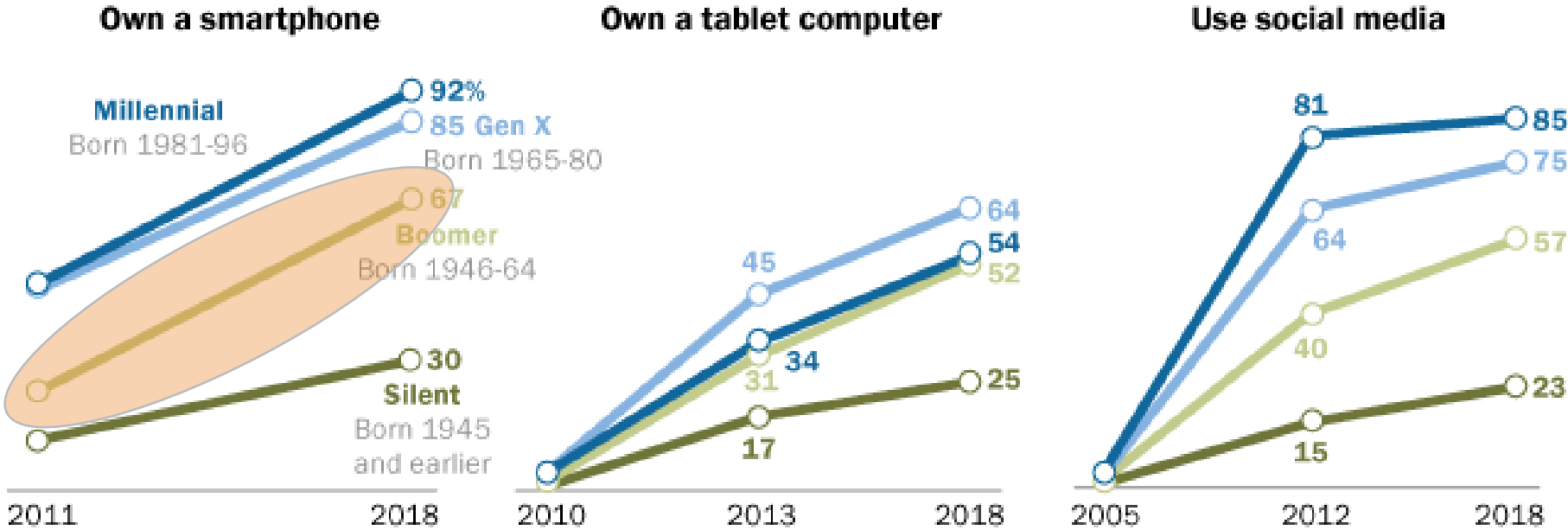
Figure 4: Projections of number of people with DHL in regions



World Health Organization (2018)

# Millennials lead on some technology adoption measures, but Boomers and Gen Xers are also heavy adopters

% of U.S. adults in each generation who say they ...



Source: Survey conducted Jan. 3-10, 2018. Trend data are from previous Pew Research Center surveys.

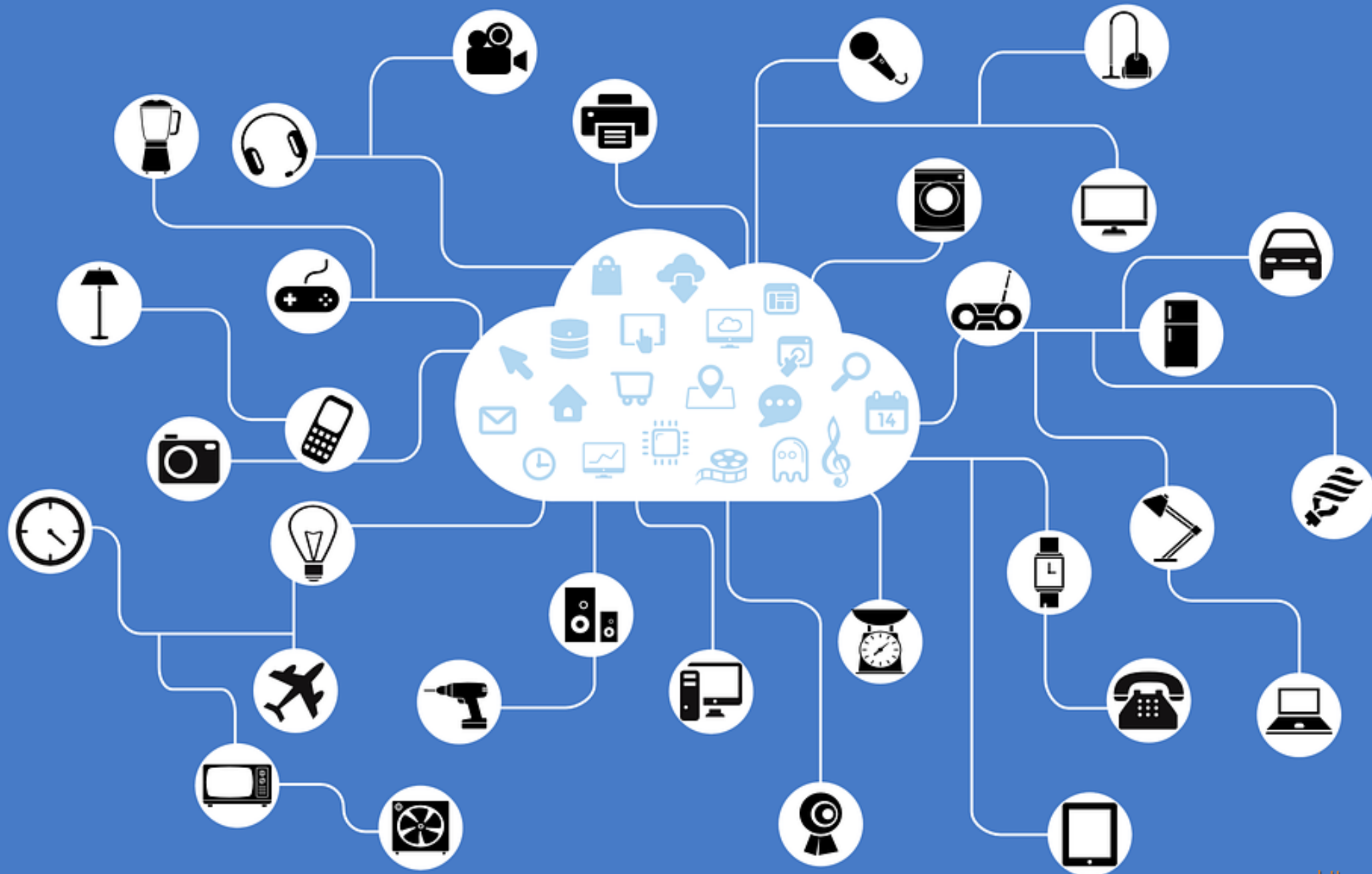
PEW RESEARCH CENTER

# At the crossroads



- Aging population
- **Technological innovation**





# At the crossroads



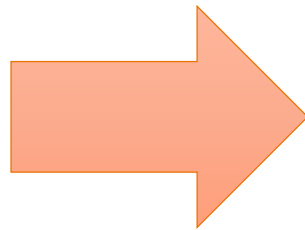
- Aging population
- Technological innovation
- **Consumerism**

# New drivers in a connected future



## Traditional TeleAudiology

Remote environments  
Need for timely care  
Resource constraints  
Cost savings  
Practice reach



## Connected Audiology

(includes TeleAudiology, mobile apps, mobile web, virtual reality, augmented reality, and wearable devices)

Urban environments  
Quick redressal  
Convenience  
User control and engagement  
Personalization

# Through the lens of Telehealth [VA]



- 38 Telehealth programs in 2016
  - TeleRetinal Imaging
  - TeleIntensive Care
  - TeleSurgery (Pre- & Post- Care)
  - TeleCardiology
- 88-94% satisfaction rates among veterans  
[[https://www.va.gov/COMMUNITYCARE/docs/news/VA\\_Telehealth\\_Services.pdf](https://www.va.gov/COMMUNITYCARE/docs/news/VA_Telehealth_Services.pdf)]
- “Anywhere to Anywhere” initiative [http://connectedcare.va.gov/]
  - VA Mission Act 2018 [https://www.va.gov/opa/pressrel/pressrelease.cfm?id=4054]

# At the crossroads



- Aging population
- Technological innovation
- Consumerism
- **Legislative and regulatory changes**

...The traditional service delivery model is evolving



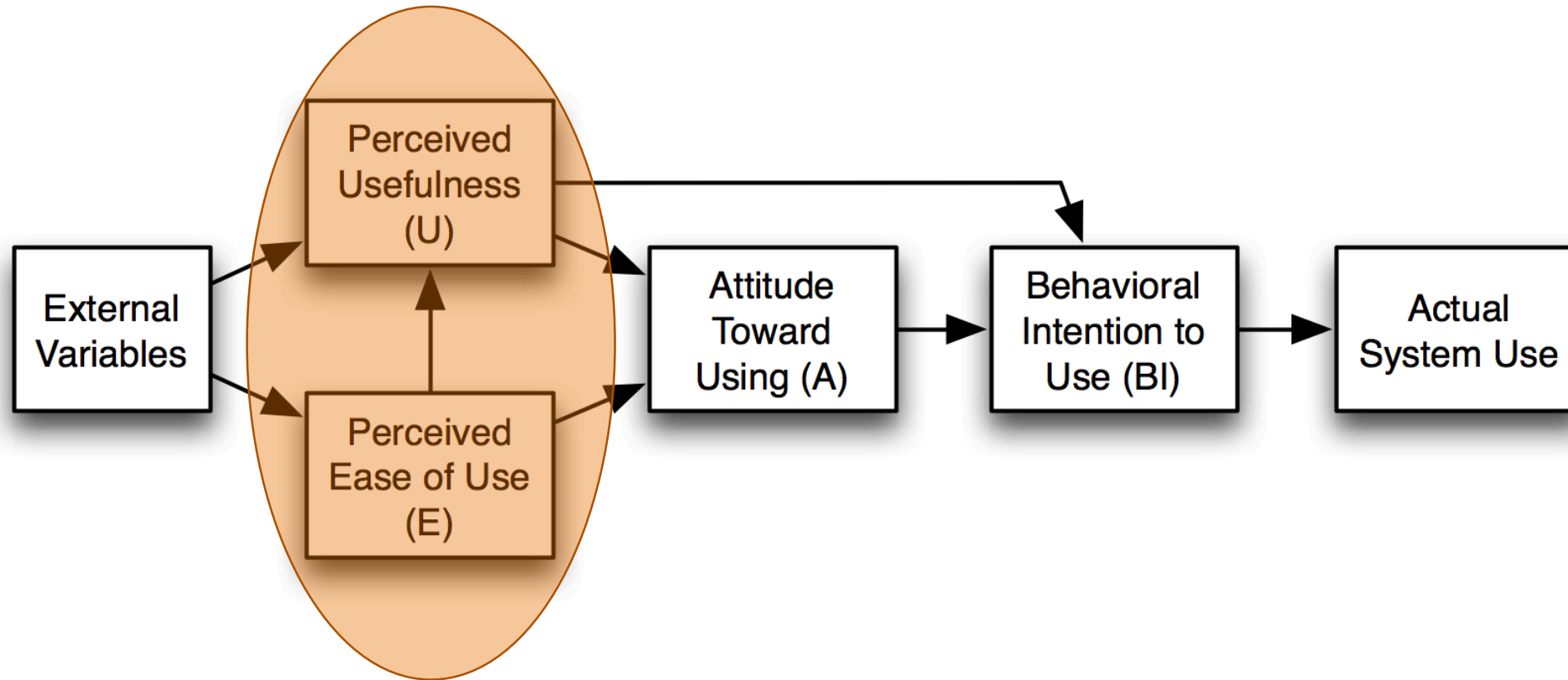
# Key factors for successful patient outcomes



- Client-centered care (Grenness, 2014)
- Clinician expertise and interaction (cf., Naylor et al., 2015; Fabry and Groth 2017; Humes et al., 2017)
- Client perspective  $\neq$  Clinician perspective (Poost-Foorrosh, 2014)
- Evidence-based practice requires 'best available' scientific evidence; Current level of evidence is "lower than optimal" (Tao et al., 2018; Paglialonga et al., 2018)



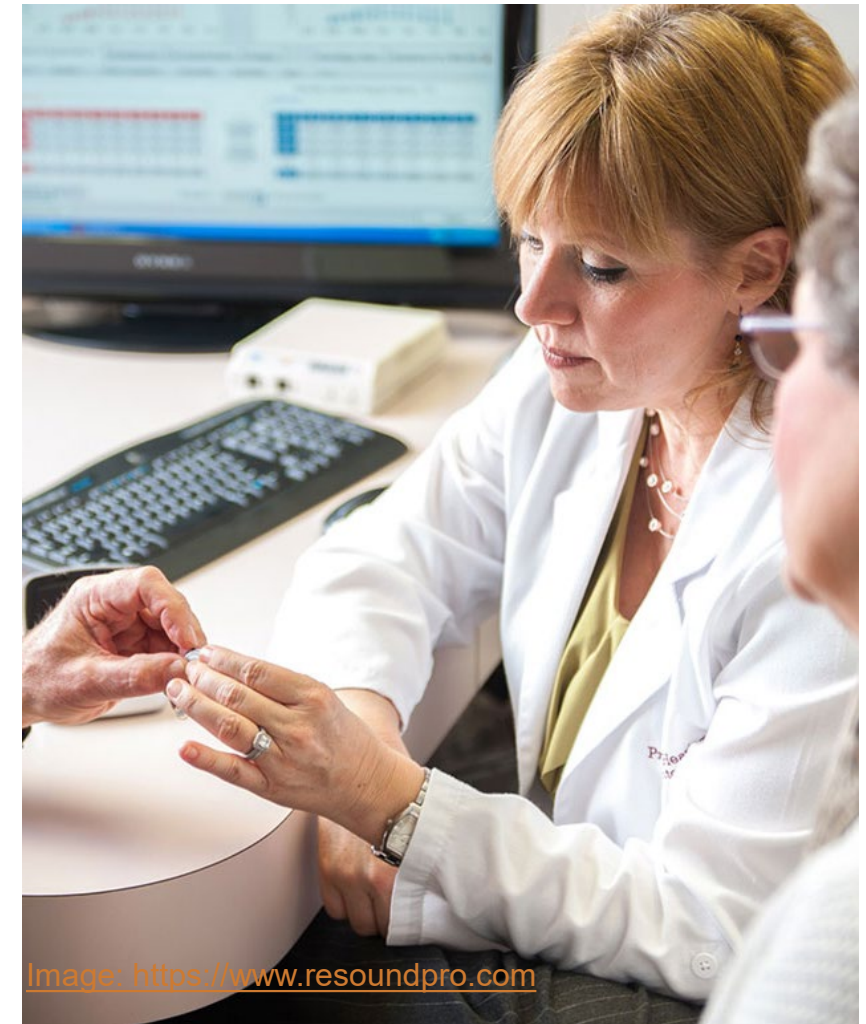
# Technology Acceptance Model



# Perceived usefulness and ease of use: Practitioner



- Low, but positive regarding accessibility (Singh et al., 2014, Canada, 202 providers)
- Positive attitudes, but limited clinical adoption (Eikelboom and Swanepoel, 2016, 28 countries, 269 audiologists)
- Positive attitudes, and see potential value for some clients (Brännström et al., 2016, Sweden, 4 audiologists)
- Willing to integrate technology into patient care (Kimball et al., 2018, United States, 287 practitioners)





# Perceived usefulness and ease of use: Client



- Limited information, mixed findings, need for empirical research (Swanepoel and Hall (2010), 5 of 25 articles within scope of review)
- Comparable satisfaction for Teleaudiology and in-person care (Pross et al., 2016, United States, 42,697 veterans)
- Majority with positive experiences, satisfaction, and potential value (Brännström et al., 2016, Sweden, 23 clients)
- Good or better compared to traditional face-to-face (Gladden, 2018, United States)

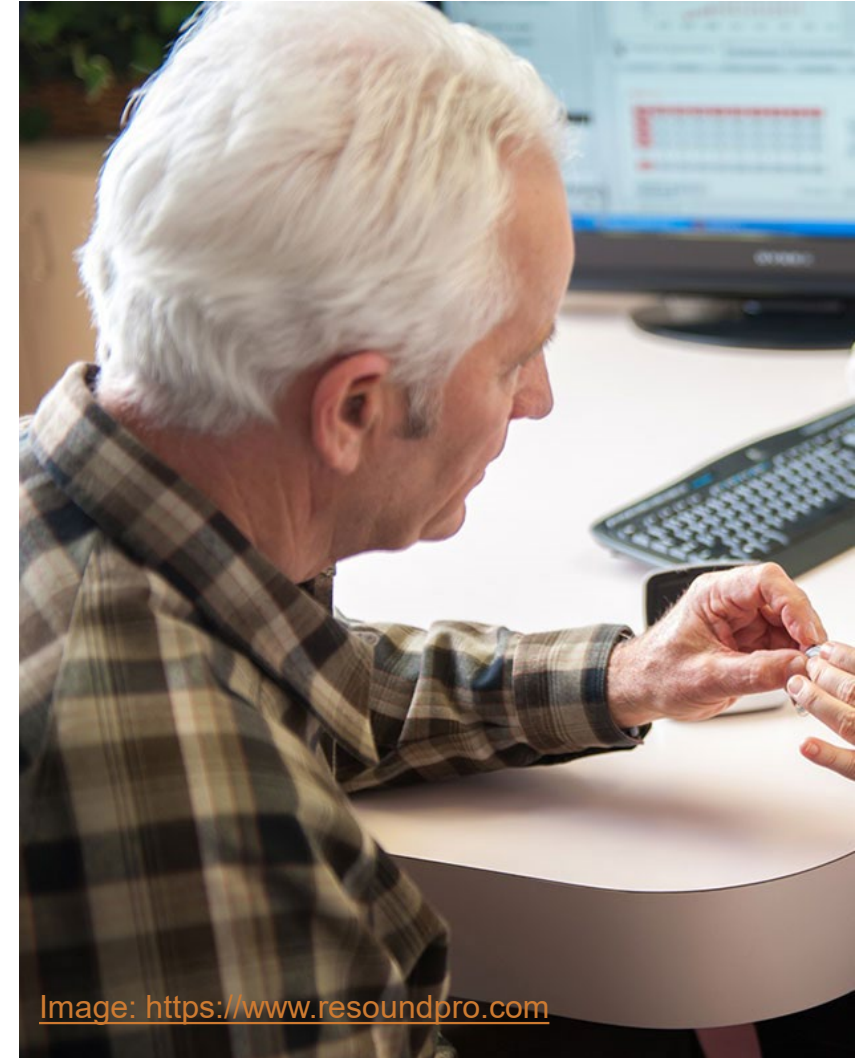


Image: <https://www.resoundpro.com>



# Traditional patient journey

- Evaluation

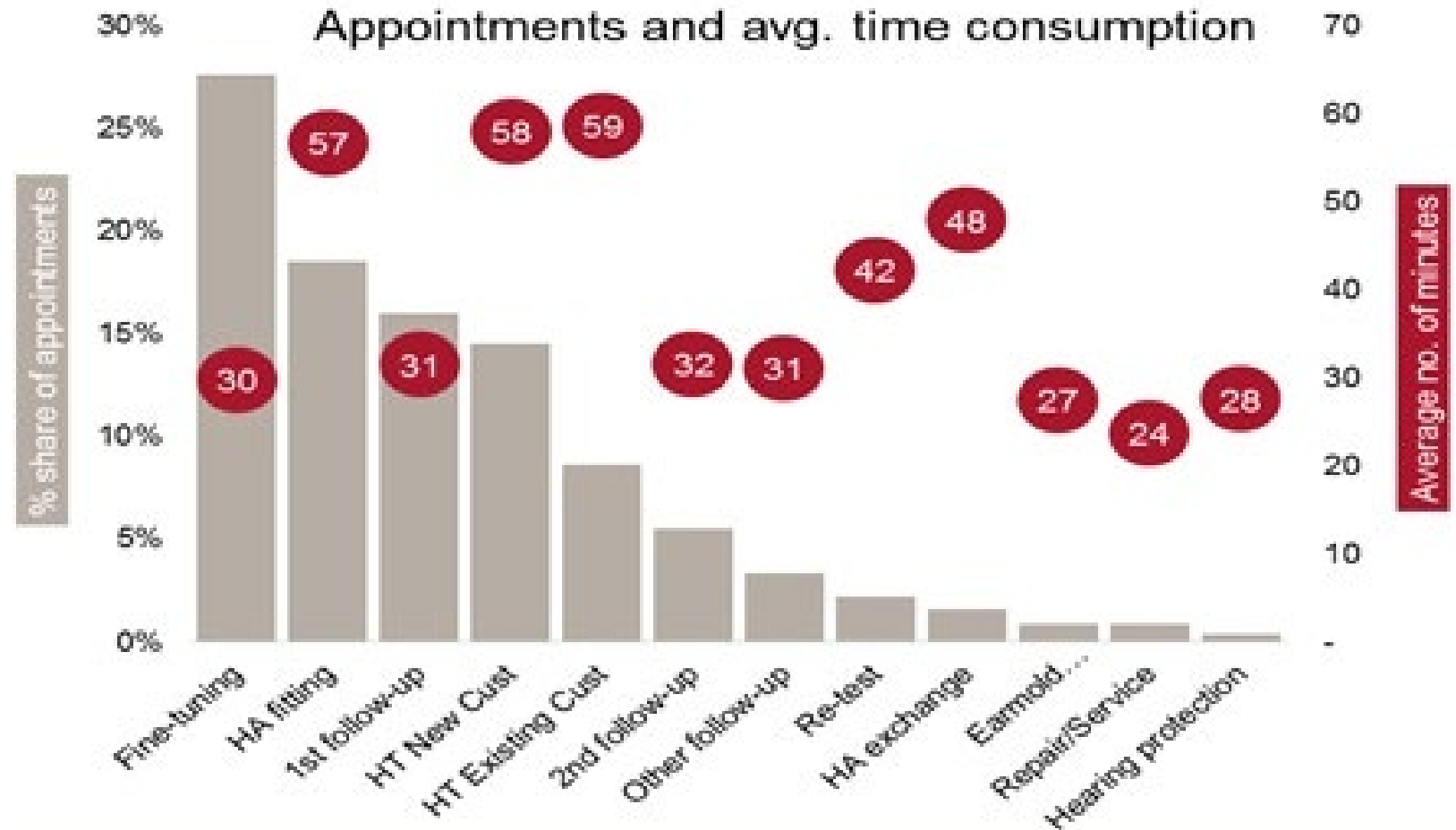
- Otoscopy
- Audiometry
- Immittance, OAEs, other

- Hearing aid fitting

- First Fit
- Fine-tuning
- Verification
- Validation

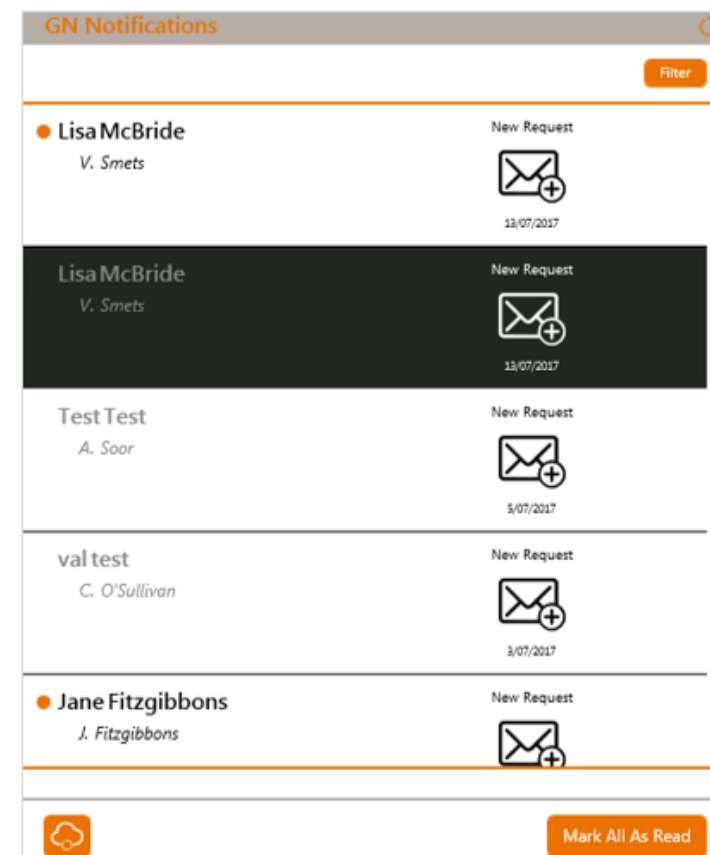
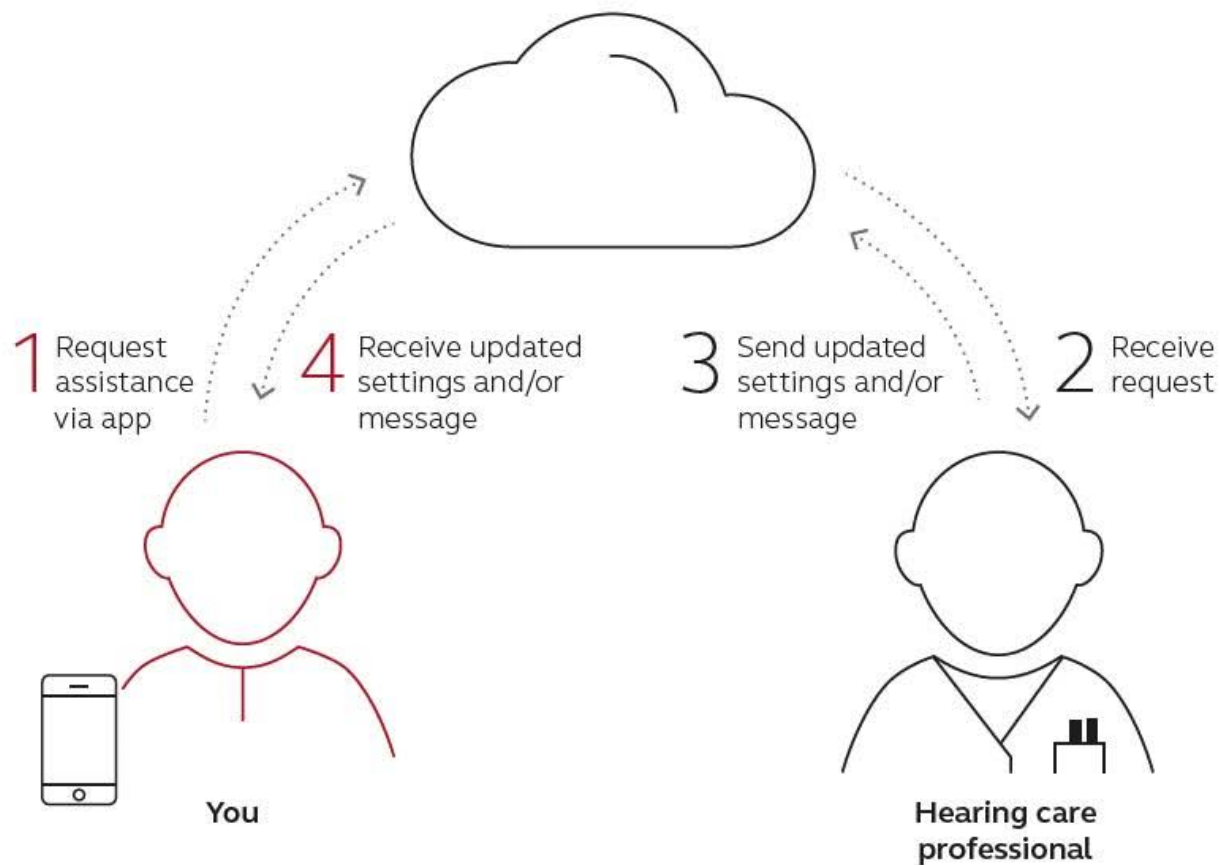
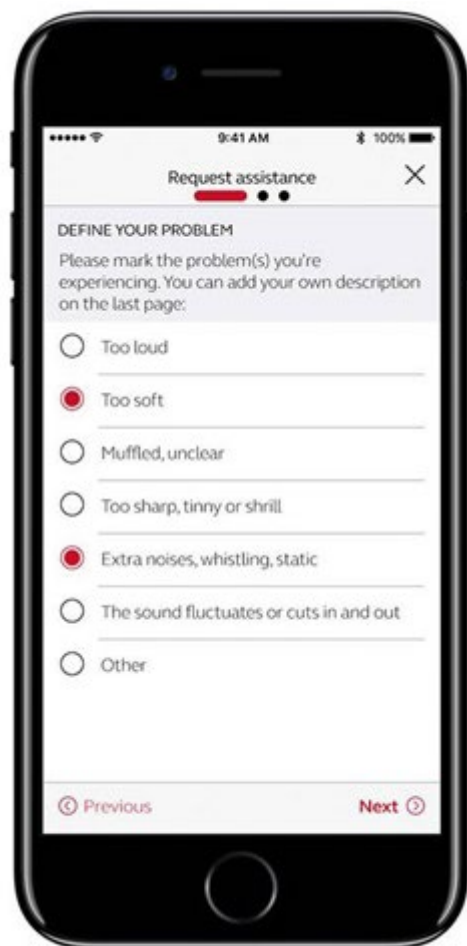
- Post-fitting

- Adjustment
- Service
- Rehabilitation





# ReSound Assist



# A few of the challenges ahead



- Data Security
  - Recent data protection laws, including General Data Protection Regulation, requiring pseudonymization or anonymization of data
- Infrastructure
  - Interoperability and standardization of protocols
  - Provider and user training
- Reimbursement
  - Uncharted territory for non-traditional service delivery models
- Equivalency
  - Paucity of high level of evidence



Thank you