



Territory Manager/Trainer (Atlantic Canada)

Starkey is a global leader in the hearing technology industry. Our hearing aids incorporate Artificial Intelligence that goes beyond just sound amplification. We provide caring products to our customers, and we believe in changing the world through hearing using the latest advancements in technology.

We are in the business of connecting people and changing lives. This is your opportunity to join a Caring and Dedicated team and grow your career with us.

You Will

In this role, you will be responsible for the overall management of customers in Atlantic Canada. You will provide customers with local audiological, educational, and sales support to best serve the patient and the customer business needs.

- Cultivate new client relationships, as well as providing ongoing support and service to current customers.
- Be knowledgeable of the customer's business and work with them to develop action plans for growth opportunities.
- Develop and deliver seminars/webinars to educate customers on Starkey's products and services.
- Be present and actively participate in conferences, seminars, and customer events.
- Grow unit sales and revenue in Atlantic Canada through ongoing service to customers in addition to prospecting new business opportunities.
- Provide technical support to customers when needed.
- Travel to current/prospective customers' facilities to provide information and support.

You Are

- An Audiologist with clinical experience.
- A great communicator, able to present Starkey in seminars, workshops, and conferences.
- A team player who works closely with the internal team to best support the customer.
- Flexible to travel – visit customers across Atlantic Canada or to attend company meetings & training (**Not During COVID -19 Restrictions**)

What We Offer

- We care about our People, their growth and development.
- Competitive salary with annual reviews.
- Excellent medical benefits, Employee Assistance Program, RRSP contribution & 4 weeks of PTO.

We are committed to an inclusive, equitable, and accessible workplace. Accommodations are available upon request for candidates taking part in all aspects of the selection process.

Please send your application to ca_career@starkey.com. While we appreciate all applicants, only those selected for the interviews will be contacted.