



Clinical Field Trainer - Ontario

Sonova is a global leader in innovative hearing solutions: from personal audio devices and wireless communication systems to audiological care services, hearing aids and cochlear implants. We operate through four businesses – Hearing Instruments, Audiological Care, Consumer Hearing and Cochlear Implants – and the core brands Phonak, Unitron, AudioNova, Sennheiser (under license) and Advanced Bionics as well as recognized regional brands. At Sonova we create sense by bringing sound to life.

Sonova has more than 17,000 committed employees in over 100 countries, all of whom contribute to something greater than themselves – they transform lives. Join our mission and become part of our team! Apply now for the following position: Clinical Field Trainer - Ontario.

Overview: Working as a member of the Sales team, the Clinical Field Trainer for Ontario will be responsible for the training and support of our products and software as needed. The Clinical Trainer will work primarily in a face to face and virtual capacity in Ontario with occasional responsibilities in other provinces. Working closely with the Audiology team and Regional Sales Managers, the Clinical Field Trainer will support their region in achieving sales objectives.

What you'll do:

- Training of all products and software supported by Phonak – including, but not limited to; hearing aids, Roger for Education and Adult, Roger Soundfield, Hearing protection, Sennheiser, Pediatrics and Lyric, and other products as they are launched
- Face to Face training and open houses as needed in a clinical setting for the purposes of educating our customers on Phonak products, software and other deliverables
- Participate in all sales meetings and strategy sessions as a member of the sales team, with a focus on Audiology field training
- Collaborate in the creation and rollout of in-house, off-launch training events and calendar as needed
- Create and deliver content related to launch events, breakouts and other off-launch seminars
- Presentations including end user events, customer launch events, and other presenter duties as required

What you bring to the team:

- Audiologist designation is a must
- Minimum 3 years work experience as an Audiologist

- Strong presentation and communication skills
- Experience building sales plan and active participation in achieving the plan is highly desirable
- Ability to work independently as well as collaborate with a team of sales persons
- Passion for serving customers with the best hearing solutions for their unique needs
- Comfortable with travel across Ontario and other provinces as needed

What makes us a great place to work for:

- Exciting and challenging work environment
- Collaborative culture
- Opportunities for continuous self-improvement
- Opportunities for flexible hybrid model work environment
- A company that values diversity and inclusion
- Rich benefits plan including wellness benefit, paramedical (massage therapist, naturopath, etc.) and competitive compensation including variable component and employer match on pension contributions
- Mentorship program and career development plans

If you are interested in applying, please send your resume and cover letter to the following email address: Achint.kaur@sonova.com. Applications accepted until July 31, 2024 or until the position is filled.

We change lives through our products and services – help us make a difference!
Sonova Canada has been recognized by HRD Canada as one of **Best Places to Work 2023**.

Take a look at how you can [Create Sense](#) with us!

Don't meet all the criteria? If you're willing to go all in and learn we'd love to hear from you!

We love to work with great people and strongly believe that a diverse team makes us better. We guarantee every person equal treatment in regard to employment and opportunity for employment, regardless of race, color, creed/religion, sex, sexual orientation, marital status, age, mental or physical disability.

We thank all applicants in advance; however only individuals selected for an interview will be contacted. All applications will be kept confidential. Sonova is an equal opportunity employer. Applicants who require reasonable accommodation to complete the application and/or interview process should notify the Director, Human Resources.