

oticon

life-changing **technology**

Audiology Field Trainer

We are a global market leader in hearing healthcare and are currently looking for a highly energetic hearing care professional to join our team.

The Role:

We are currently looking for a full-time Audiology Field Trainer that would provide a high level of technical customer service, clinical support and product training to our customers. The position will also focus on building and maintaining strong relationships with customers, developing new sales opportunities, meeting territory sales goals, and representing the Company in an exemplary and professional manner.

This role will be home based with significant travel throughout British Columbia and the Yukon.

In this role you will:

- Train and support our customers and new business partners on products & software.
- Build and maintain long-term relationships with customers such as Audiologists, clinic owners, dispensers, teachers and speech language pathologists.
- Work collectively with our in-house Audiology team and Inside Sales.
- Support the Regional Sales Directors with training, communications and technical support.
- Be responsible for preparing and conducting technical presentations and demonstrations for events such as conferences, workshops, and open houses.
- Travel to customers and potential customers' facilities nationally and internationally.
- Be responsible for forecasting and reporting within the territory, developing the territory business plan and budget and meeting the overall territory sales goals.
- Take on other responsibilities as needed

Here's who we're looking for:

- A Registered Audiologist or Hearing Instrument Practitioner holding a Master's degree in Audiology, and/or other relevant education.
- Must hold the RHIP designation with the College of Health and Care Professionals of BC
- 1-3 years' experience working in a clinical setting dispensing hearing aids including the use of testing, fitting, and programming software.
- Able to travel frequently (up to 50%) within territory and nationally.
- Excellent verbal and written communication skills and interpersonal skills.
- Highly motivated, self-starter and team player.
- Able to work independently, prioritize tasks and manage time effectively

- Excellent presentation, and organizational skills with technical aptitude.
- Ability to work in a complex environment with varying degree of tasks (sales, training, tech support, telephone support, etc.).
- Ability to represent the Company in a professional and courteous manner.
- Access to own vehicle with a valid driver's license.

Why should you work with us?

- Competitive salary with annual reviews
- Excellent medical benefits; including dental, vision and health, Employee Assistance Program
- Fitness/Exercise spending account
- Group RRSP contributions
- 3 weeks vacation
- Dynamic work atmosphere
- Career development programs and opportunities
- Paid annual professional membership dues

Apply Today!

If you are ready to join our team, please send your resume to yihz@demant.com.

Accommodation is available upon request for applicants with disabilities in the recruitment and assessment process and when hired.

Disclaimer Note: *This job description is not intended to be, nor should it be construed as, a contract of employment, nor as an exhaustive statement of duties, responsibilities or requirements. This job description is to be used as a guideline to give you an understanding of what the Company has defined this position to be by describing the general content of the responsibilities for the performance of this job. The Company reserves the right to revise this job description at any time and to require employees to perform other tasks as circumstances or conditions of its business, competitive considerations, or work environment change.*